



Territory Manager - BVI

Buhler Industries Inc., a leading and growing manufacturer of farm equipment, is currently accepting applications for a **Territory Manager** for its tractor division based out of IN, MI, OH and KY.

As a Territory Manager you will be responsible for promoting and selling Versatile tractors and parts for the region. Responsibilities include traveling to dealers, as well as attending meetings and trade shows to promote Versatile products in order to build, develop, and grow new and existing customers. You will forecast sales and meet company objectives and targets as set out by the Field Sales Manager. In addition, you will provide product demonstrations and training, deal with warranty and customer concerns, arrange deliveries, provide pricing and act as a liaison between customers and the Parts, Service and Warranty departments.

The successful candidate will have 5-10 years experience as a Territory Manager in the agricultural or construction equipment sector. Excellent communication and decision-making skills in combination with the ability to multitask in a fast paced environment are essential. Related post secondary education would be considered an asset. Extensive travel is required.

We offer competitive salary and benefits. Please forward your resume in confidence to:

Buhler Industries Inc.
Director of Human Resources
1260 Clarence Avenue
Winnipeg, MB
Canada R3T 1T2

Fax, with cover sheet, attention to Director of Human Resources: (204) 654-2503.

E-mail: hr@buhler.com

Thank you for your interest however only those selected for an interview will be contacted.