



Director of Sales - Versatile

Buhler Versatile Inc, a leading and growing manufacturer of farm equipment and high horsepower tractors, is currently accepting applications for **Director of Sales**:

The successful candidate will be responsible for all aspects of Sales for the Versatile product line. **As a Director of Sales you will have at least 5-10 years experience with a proven track record in sales of high value agricultural equipment and at least 5 years experience in a management role.**

Reporting to the President of Buhler Industries Inc., the incumbent is responsible for:

- Meeting sales goals and targets.
- Overseeing of the Inside Sales, Service, and Service Parts department.
- Directing activities of company field sales personnel.
- Maintain and develop international markets.
- Familiar with implementing sales programs.
- Understand wholesale and retail financing.
- Inventory Control, setting prices and calculating margins.
- Must be familiar with competitors.

This is an ideal position for a highly motivated self-starter who has drive, intelligence, self-confidence, and the determination to continually grow an expanding customer base. You must possess strong planning skills and the ability to effectively manage deadlines while multitasking daily priorities in a fast paced environment. Some travel will be required. The ideal candidate will be a team player with a strong customer focus and superior organizational skills.

We offer competitive salary and benefits. Please forward your resume in confidence to:

Buhler Industries Inc.
Director of Human Resources
1260 Clarence Avenue
Winnipeg, MB
Canada R3T 1T2

Fax, with cover sheet, attention to Director of Human Resources: (204) 654-2503.

E-mail: hr@buhler.com

Thank you for your interest however only those selected for an interview will be contacted.